FAST START ACTION PLAN

1. DETERMINE YOUR WHY
   REASON & PURPOSE FOR BUILDING YOUR FFN BUSINESS

2. COMMIT TO A PROGRAM  (SELECT ONE)
   CASUAL BUILDER
   - Get your products paid for
   - Earn $200 - $500 a month
   - Dedicate 2 - 3 hours a week
   
   GO4GOLD
   - Build a solid Gold Business
   - Earn $24,000 - $30,000 a year
   - Drive a Mercedes-Benz
   - Dedicate 10+ hours a week
   
   COMMIT2CROWN
   - Build a solid Crown Business
   - Earn a six-figure income
   - Drive a Mercedes-Benz
   - Dedicate 20+ hours a week

3. MAKE A LIST OF NAMES
   TOP 10 SHOULD BE PEOPLE WHO...
   - Know, like, & trust you
   - Are open-minded, hard-working & go-getters
   - Are able to invest a small amount of money to start a new business

4. USE THE PRODUCTS
   CONNECT WITH A LEADER TO HELP BUILD YOUR BUSINESS
   SHARE THE OPPORTUNITY
   - Start Suddenly Slim Weight Loss Program & SlimBalm
   - Sample SPN Energy & Body FX with Prospects
   - Upline Leaders Names/Numbers
   - Download Video or PowerPoint

5. TAKE ACTION NOW
   CONTACT PROSPECTS BY PHONE
   INVITE 3-STEP INVITATION
   PRESENT SHOW VIDEO & SAMPLE PRODUCTS
   ENROLL ENROLL PROSPECTS OR RETAIL PRODUCTS
   LAUNCH FAST START ACTION PLAN

APPOINTMENT SETTING SUCCESS TIPS:
1) Set appointments by phone
2) Be brief, be urgent, be gone
3) Set a time & place
4) Speak with enthusiasm
5) Smile as you speak

WHAT IS IT?
"Are you open to making some additional income on a part-time or full-time basis?"

"What I want to show you will take less than 10 minutes and I can do that online or in person. Which do you prefer?"

"Can we get together?"
"Can you get in front of a computer?"

#1 Like it—ready to start!
Enroll them online or by phone

#2 Interested, but have questions
Answer questions + enroll them or retail products

#3 Want to try products
Retail products + follow-up with Retail to Enroll

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